



**STATE OF NEW HAMPSHIRE**  
**2017 Statement of Income and Expenses**  
**for LOBBYISTS**  
**(RSA Chapter 15)**

PLEASE PRINT

**I. Name of Lobbyist(s)** Martha Wood

**II. Name of lobbyist's partnership, firm or corporation, if any:**

Teachers Insurance and Annuity Association (TIAA)

(Name of partnership, firm or corporation)

730 Third Avenue New York NY 10027  
Business Address: (Street) (Town/City) (State) (Zip Code)

(212) 916-6232 ( )                      e-mail mlwood@tiaa.org  
(Telephone) (Fax)

**III. This statement covers: (Choose one – file separate reports for each client, OR you may file a separate report for reportable expense transactions which are not attributable to any one client).**

☒ All reportable transactions occurring in the months prior to the reporting date relative to the following client:

Teachers Insurance and Annuity Association (TIAA)

(Full Name of Client as it appears on the Lobbyist Registration Form)

**OR**

☐ All reportable transactions by the lobbyist (including the lobbyist's family), or the lobbying firm listed below which are unrelated to any particular client.

**IV. Date of Report** April 26, 2017 ☐ July 26, 2017 ☐  
*Reports cover: activity from date of registration to 3/31/17 activity from 4/1/17 to 6/30/17*  
October 25, 2017 ☒ January 31, 2018 ☐  
*activity from 7/1/17 to 9/30/17 activity from 10/1/17 to 12/31/17*

**V. There have been no fees received and no reportable transactions made since the last report.** ☒  
*If this box is checked, complete just this form and submit it to the Secretary of State's Office, State House, Room 204, Concord, NH 03301.*

**VI. Check if additional reports are attached:**

- ☐ If you have received fees or made expenditures, you must file **Addendum A– Fees and Expenses**  
☐ If you have paid an honorarium or reimbursed expenses, you must file **Addendum B– Report of Honorariums or Expense Reimbursement**  
☐ If you, your firm, or your family has made political contributions, you must file **Addendum C– Political Contributions**

**Sworn Statement/Affirmation by Lobbyist**

I have read RSA 15, RSA 15-B, RSA 14-C and RSA 664 and hereby swear or affirm that the foregoing information is true and complete to the best of my knowledge and belief.

Martha L. Wood  
(Signature of lobbyist)

10/12/17  
(Date)

Martha Wood  
(Print Name of lobbyist)

**RECEIVED**

**OCT 13 2017**

**NEW HAMPSHIRE  
DEPARTMENT OF STATE**